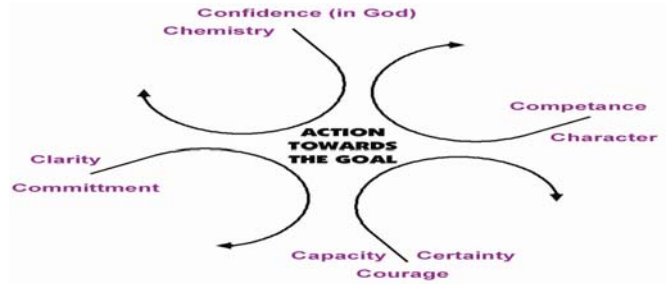


MESSAGE

Causes of Detraction

William Shakespeare said **“Had you any eye behind you, you might see more detraction at your heels than fortunes before you.”** Look forward to what might be, rather than back and be caught in a cycle of detraction.

Now that you have some time to digest the pattern of detraction let me expand a little. Detraction happens because there is a lack of something vital needed to make a decision become a reality. I've identified nine 'lackofs' which we need to be continually guard against.



The <i>Lackof</i>	Some reasons why this <i>lackof</i> is causing detraction for you and your team
Commitment	Lazy; Enjoying comfort zone too much: The vision isn't important enough; The need isn't great enough; The challenge isn't current enough in everyone's thinking; The goal isn't a priority for the organisation
Confidence (in God)	Not listening to God enough; Not seeking God's heart, will and direction; The idea doesn't complement the reasons God has put your organisation in existence; A Belief is held that God will not support and/or provide for you.
Character	There are people on your team lacking integrity; There is a refusal to go forward because of personal loss or sacrifice is needed.
Clarity	Not asking the right questions; There are too many options to choose from, The specific need you want to address hasn't been stated, You are not working from the solution side.
Courage	Realisation that all movement forward comes from a courageous decision, has not been understood; Haven't accessed, uncovered or articulated your fears.
Certainty	There are unanswered questions, areas that have not been addressed and/or things in the bushes. People do not know the cost, the ask of them; There is uncertainty surrounding the future affect on the organisation. People are disillusioned by what they understand is being put forward.
Capacity	There is not enough energy and passion to fulfill the task. You are taking on the challenge at the wrong time. People are being too distracted by other needs.
Chemistry	The team are not in agreeance. There is dissention and distrust present. There are overriding personality clashes affecting the decision making process.
Competence	Don't have confidence in your resources. Don't trust your people, have taken on a project that is too big. Are looking at the project as a whole not as a series of small steps.

The Pattern of detraction can affect a team or an individual. It can occur as an organisation seeks to move forward, or in the life of an individual on a daily basis. If you are not achieving the results you would like, if you are finding that productivity is slumping, if you are feeling that nothing ever gets done, if you always struggle to make a decision then chances are you or your organisation is caught in a cycle of detraction. Use the above table to identify what the cause is and then address it! You'll find that when you do this, you will be able to gain some traction and move forward.